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“I had decided to start my own business, which is a pretty huge undertaking. Of course, one of the first steps was to get the capital to begin. I already had relationships with several large banks, but a friend mentioned the level of service at South Carolina Bank and Trust, and I thought, ‘That’s something I want to experience myself.’ So I made an appointment. I didn’t realize that I would be sitting down with the president of the bank.

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That sort of thing doesn’t happen at the mega banks. He listened to my story, heard what I wanted to do with my career, and I guess he saw something in me that he trusted. When I walked out of his office, I had the financing to start my own business. But I had more than that. I had a bank that believed in me, a bank I could count on. It’s a relationship that’s only getting better.”

DEEPAL ELIATAMBY

President
Alliance Consulting Engineers, Inc.

